

## Ascot Vale

### Cosmetic Medical Clinic - SJ1455

This is a rare opportunity to acquire a highly successful cosmetic skin clinic with a strong track record of profitability and future growth potential. Specialising in injectables and a range of premium skin and body treatments, the clinic is ready to be taken to the next level under new ownership.

With the recent change to legislation in QLD to ensure that procedures are done with a doctor present, Victoria will soon follow suit as discussions with government progress – this business has already taken the necessary steps to incorporate the change now to ensure they in line with the new regulations that are coming.

- **Strong Financial Performance:**
  - FY23 revenue exceeding **\$20,000+ GST per week, with high profit margins and strong cash flow.**
  - The clinic is consistently profitable, providing immediate returns for a new owner.
  - Well-positioned to continue its growth trajectory with an established client base.
- **Business Structure:**
  - **Turnkey operation:** The clinic can be run under management, with a **professional team** already in place.
  - The seller is willing to stay on for **1-2 years** to ensure a smooth transition, providing the buyer with mentorship during the handover.
- **Affordable & Flexible Lease Terms:**
  - **Freehold is also available to purchase**
  - **Rent of only \$2,800 per month**—an excellent rate for such a prime location.
  - A **new flexible lease** option is available, providing security and long-term stability for the business.
- **Prime Location:**
  - The clinic is located in a **highly visible and accessible area** on a busy main road, attracting consistent foot traffic and providing

**Price** \$399,000 + SAV  
**Property Type** Business  
**Property ID** 423

#### Agent Details

Peter Fotop - 0423 322 226

#### Office Details

Victorian Brokers  
1147 Glen Huntly Rd Glen Huntly  
VIC 3163 Australia  
03 9918 6739



- high exposure to potential clients.
- The location benefits from being in a **well-established commercial precinct** with easy access for clients.
- **Modern Facilities:**
  - Recently **renovated** to the highest standards with a sleek, professional look and feel.
  - The clinic boasts **4 fully equipped treatment rooms**, a **reception area**, a **fully functional kitchen**, and ample **storage space**, all designed for smooth day-to-day operations.
- **Skilled and Experienced Team:**
  - The business benefits from an experienced and loyal team, including:
    - **2 part-time registered nurses** with extensive knowledge in cosmetic injectables.
    - **1 part-time dermal therapist**, skilled in a variety of skin treatments.
    - **1 full-time administration assistant** ensuring efficient clinic operations.
  - The team is highly trained, with a solid reputation for delivering excellent client outcomes.
- **Established Online Presence:**
  - The business has a **strong digital footprint**, with a solid **social media following** and positive **online reviews** that contribute to its ongoing success.
  - A dedicated and loyal client base, with significant potential to leverage social media for further brand growth and customer engagement.
- **Perfect for First-Time Buyers or Portfolio Expansion:**
  - This is an ideal opportunity for a buyer looking to enter the beauty and wellness industry, with **minimal risk** and an established customer base.
  - For those already in the industry, this clinic would make an excellent addition to an **existing portfolio**, allowing for expansion into a lucrative and growing market.

*The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.*